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Executive secretary Barbara Speight (left) and benefits assistant Agnes Muse, both of Human Resources, joke with President Jordan at an April 22 Secretaries Day reception.

More business with minority, deaf entrepreneurs is University's goal

Deaf and minority vendors that want to sell goods and services to Gallaudet are learning that, through its Deaf and Minority Purchasing Program, the University is committed to seeking out minority businesses as it searches for quality products and services at the best dollar value.

Representatives from 76 area deaf and minority-owned businesses attended the program's first workshop, "Doing Business with Gallaudet," held April 23 in "Ole Jim," where personnel from Gallaudet's Contracts and Purchasing Department explained how the University looks for and purchases the goods and services that it needs to operate.

A second event, the Vendor Expo Day, will be held at Gallaudet on June 25 and will enable deaf and minority vendors to display their goods and services to campus users.

"I think at this juncture that everybody is really excited about the program," said Darnese Nicholson, purchasing agent and minority business coordinator for Gallaudet, who organized the workshop. "The evaluations [of the workshop] that are coming in have been positive, and I've already received several registrations for the Expo."

"The presentation was very informative, and a lot of things were accomplished," said Herman Fleming, a representative for minority-owned Abstract, Inc., a D.C. office and art supply firm. "I'd like to increase the amount of business I do with the University, and I'm willing to do whatever is necessary."

To be certified as a minority vendor, a vendor must document that at least 51 percent of the company is

owned by a member of a minority group. Gallaudet will accept minority vendors certified by the District of Columbia, Maryland, or Virginia.

"Everyone responded favorably to this because they understand the advantages of certification," said Nicholson.

Because many deaf entrepreneurs are not yet state certified, Gallaudet has its own guidelines necessary for them to be accepted into the Deaf and Minority Purchasing Program.

"I am encouraged by the frank and open communication between the University and its deaf and minority business community," said Ken Glickman, who is deaf and director of marketing for Microflip, Inc., a telecommunications software firm.

A *Deaf and Minority Vendor Directory* will be published by the end of the year. People interested in the program can call Nicholson at x5533.



Representatives from 76 local deaf- and minority-owned businesses learned how to sell their products and services to Gallaudet at a workshop held in "Ole Jim" April 23.

Actions on tenure cap, elections taken by University Faculty April 27

The Gallaudet University Faculty approved a resolution concerning the tenure cap, passed an amendment to its bylaws governing elections, and conducted elections for Faculty Senate, standing committees, and council positions at its April 27 meeting.

The tenure cap was established in 1985 by the Board of Trustees, according to Dr. Bruce White, a faculty representative to the Task Force on Tenure. No more than 65 percent of all campus faculty positions may be tenured, and no more than 85 percent may be tenured in any one department.

The faculty opposes the tenure cap because it limits the ability of departments to recruit and retain the best possible candidates and forces some personnel decisions to be based on meeting the limits and not on the merits of individual cases, White said.

According to senate chair Dr. William Marshall, Provost Harvey Corson was scheduled to discuss the tenure cap with the academic deans April 30. The task force will meet May 6.

The resolution, which was approved by a wide margin, endorses "efforts of the task force to bring about the elimination of tenure caps."

In other business, Dr. Terry Berkeley, chair of Committee E (Salary, Benefits, and University Budget) described a new proposed revision to the current system governing faculty merit increases and promotion awards. A two-tier merit increase system has already been established by the faculty, administration, and Board of Trustees, and is to be implemented as of the 1993 fall semester, but the amounts to be awarded under the system have not yet been agreed upon.

Committee E proposes that faculty whose evaluations place them in the lower tier receive merit increases of five percent of salary, with upper tier evaluations resulting in 10 percent increases. Promotion awards would be 10 percent of salary or the bottom of the salary range of the next rank.

Merit increases and promotion awards would be based on the results of evaluations conducted as specified in the faculty guidelines, Berkeley said.

The committee will continue to support the proposal only if there is an annual cost of living adjustment and if parity is achieved with eight other area universities, Berkeley said.

A previous proposal to award merit increases of \$1,500 to the lower tier, \$2,500 to the upper tier, and \$3,500 for promotion awards was rejected by the Senate last fall.

Mark Weinberg of Committee A (Faculty Welfare) reported that work has been completed on amendments to the faculty guidelines governing classification, definition of work load, Sign Communication Proficiency Interview procedures, personnel action, and eligibility for leave and sabbaticals.

The faculty conducted elections for positions on the senate, standing committees, and councils on preparatory studies, undergraduate education, and graduate education. Results were not available at press time.

'92 graduation events this week

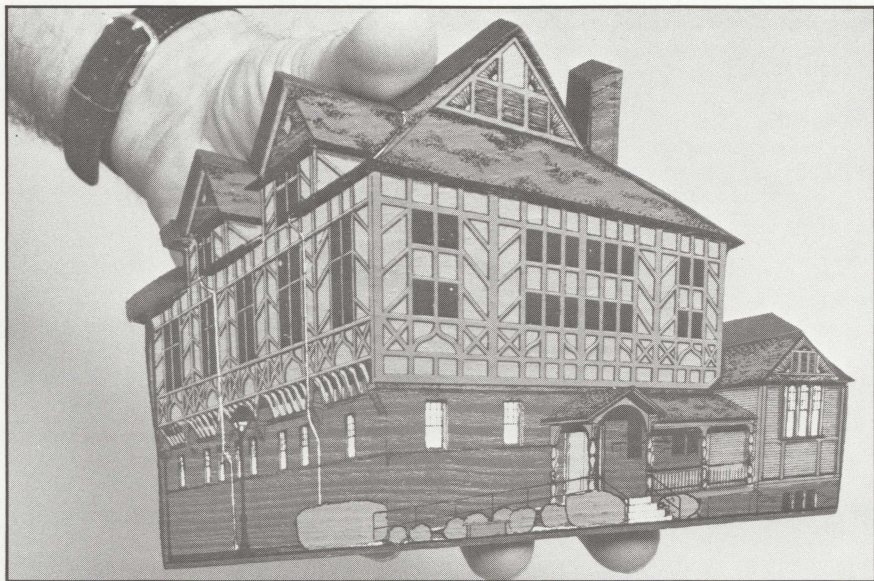
Gallaudet's 123rd commencement exercises and related activities will be held on Kendall Green this week.

The commencement ceremony for the 1992 graduating class will be Friday at 1 p.m. in the Field House. Faculty will assemble in Hughes Gym at 12:30 p.m. Friends and family are asked to be in their seats by 12:45 p.m.

Preceding commencement, a brunch will be served from 9:30 to 11:30 a.m. in the University cafeteria. Tickets, which are free for graduates and \$7.50 for others, can be purchased from Sharon Hayes in Ely Center, Room 132. Following commencement, a reception will be held under a tent on the mall.

The Graduate Hooding and Awards Ceremony will be Thursday at 4 p.m. in Elstad Auditorium. A reception will follow at the tent on the mall.

In addition, the Board of Trustees will meet on Kendall Green Thursday and Friday.



Commemorating the summer of '92 as the 10th anniversary of "Ole Jim's" designation as the University's alumni house, 6½x5-inch wooden reproductions of the building are on sale for \$13 (\$15 by mail). For information, call Mike Kaika, x5081 (TDD).

Director of conference center named

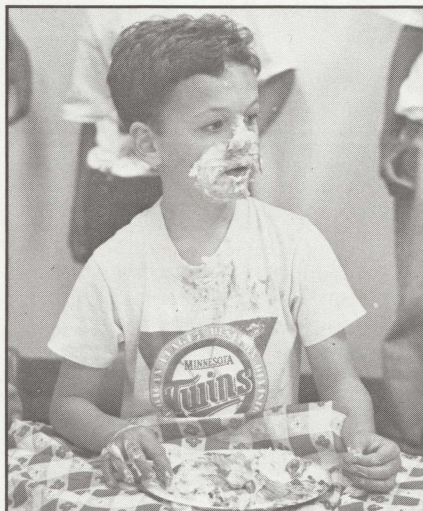
Jo Linder-Crow, former director of the Department of Continuing and Summer Studies, has been named director of the planned Conference Center for Training and Development, according to Dean of the College for Continuing Education Roslyn Rosen.

Linder-Crow has two primary responsibilities in her new position, she said. One is working with the co-chairs of the center's planning committee—Dr. Rosen and Charles Mann, vice president for Business Services—as the building is designed and built; the other is overseeing the development of policies and procedures that will be implemented once the building is finished.

The conference center is being designed as a state-of-the-art facility for deaf and hard of hearing people, Linder-Crow said. "We are carefully considering all aspects of continuing education for deaf and hard of hearing people," she said. "We are considering sight lines and configuration of meeting rooms, color selection, lighting, assistive listening devices, and visual access to information."

Another important goal is for the conference center eventually to become self-supporting, said Linder-Crow. She will continue to manage the current Conference Management Unit, which serves about 15-20 groups that now hold conferences on campus during the summer. However, said Linder-Crow, the unit will eventually grow in order for conferences to be scheduled year-round.

"The conference center will be a wonderful campus facility," Linder-Crow said. It will not only be a conference and training center but also a facility for the campus community to use, she explained.



It takes more than rain to put a damper on the Northwest Campus' Pig-Out. The April 26 day of fun and feasting—pie gobbling, too—was held inside.

**on the
GREEN**

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Students perform at MSSD's Shakespeare Festival, held March 30-April 8 to celebrate the contributions of the bard.

DEC honored for gifts to Gallaudet

Gallaudet University's 20-year relationship with Digital Equipment Corporation (DEC) was the focus of celebrations during "DEC Appreciation Day" April 8.

DEC's contributions to Gallaudet include funding and computer equipment and support. In addition, the company has often supplied the University with computer equipment and services at favorable rates.

"We have really benefited from the things they have given us over the years," President I. King Jordan said at a luncheon in Ely Center honoring DEC representatives. Noting the importance of computer skills in today's workplace, Dr. Jordan said that DEC's support has helped Gallaudet students become "computer literate when they graduate."

DEC's latest gift to the University is a set of 10 high-performance workstations valued at \$350,000. Workstations are computers equipped with accessories such as high-resolution color monitors and software designed to be used to carry out complex scientific tasks or mathematical computations.

The workstations will be used in a combined sciences lab in Hall Memorial Building and in several mathematics and computer science labs.

"No single educational institution has been a closer friend and ally than

Gallaudet," said Winston Hindle, DEC's senior vice president. "The value in this partnership to us is extremely important."

Announcements

The Gallaudet Child Development Center (CDC) and St. Jude Children's Research Hospital will have a "Bring-A-Bike Day" May 8 to focus on safe riding behavior. Children will ride trikes, walk, or run around the Gallaudet track from 9:30-10:30 a.m. Pledges will be taken to raise funds for St. Jude's research into childhood cancer.

A post-graduation bash will be held May 8 at 8 p.m. in "Ole Jim." There will be a \$7 admission charge and refreshments will be served. A videotape of commencement will be shown. The party is open to the public.

A national training institute will be held at the University May 31-June 4 to focus on prevention of alcohol and drug use by deaf and hard of hearing school-aged students. Prevention of sexual abuse will also be covered. For more information, call Cheryl Trotter, project coordinator, x5094.

Classified Ads

Classified ads are printed free for Gallaudet faculty and staff. Ads must be submitted in writing to *On the Green*, MSSD, Room G-37, or E-mail MGMTMOORE. Off-campus phone numbers must include an area code and whether the number is voice or TDD. Ads may be run two weeks if requested and if space permits. Ads received May 4-8 will be published May 18.

FOR SALE: 286 PC w/1.44 floppy drive, amber monitor, 2400 modem and software, \$600. Call Tony, (301) 394-5276 (TDD) days, or (301) 890-2752 (TDD) eves.

FOR SALE: Pentax k100 camera, good cond., \$100. Call x4557, or E-mail JADALLOS.

FOR SALE: '87 Suzuki Samurai convertible, 85K mi., well cared for but transmission shot (est. \$850-\$1,000 to repair), owner will tow, \$1,700/BO. Call Cherisse, x5226 (TDD) or x5245 (V), or E-mail CSGARDNER.

FOR SALE: Baby stroller, crib, hideaway baby changer, car booster seat, high chair, potty chair/step stool, bubble gum machine, comforter, balloon wall deco., prices nego. Call Venita, x5018, or (301) 445-5788 (V/TDD), or E-mail VJGRAGG.

FOR SALE: '83 Pontiac T1000, may need engine, otherwise good cond., \$450. Call Patricia, x5410, or E-mail DV_MCMLEE.

FOR SALE: Queen-size waterbed, oak headboard, standard pedestal, reduced motion mattress and free flow mattress, sheets, \$300, or bed w/free flow mattress, \$150; small wooden desk w/4 drawers and chair, \$25; more, need to sell by May 15. Call (301) 933-0567 (V/TDD), or E-mail 11AFENN or AHWITNEY.

FOR RENT: Beach condo near 2 major shopping centers at bay side across from Ocean City Sheraton, 500 steps to beach, sleeps 6, many amenities plus swimming pool. Call Ron, (301) 434-6409 (V/TDD), or E-mail RESUTCLIFFE.

FOR RENT: Spacious mobile home in Fenwick Island, Del., sleeps 6, 2 full baths, AC, W/D, DW, swimming pool access, \$60/night or \$55/night for 3 or more nights. Call Dwight, x5255, or E-mail ADBENEDICT.

FOR RENT: Large room w/pvt. entrance, bath, to nonsmoking professional or grad. student, kitchen privileges, W/D, DW, near I-95 in Laurel, Md., no pets. Call (301) 776-3893 (V/TDD).

FOR RENT: Large room near Takoma Park Metro. Call (202) 371-5855 days, or (202) 291-9422 eves.

FOR RENT: Summer only, room w/bath in townhouse, Silver Spring, Md., to 2 M/F nonsmoking professionals or grad. students, living room, storage, kitchen privileges, view of pond in backyard, CAC, fireplace, W/D, DW, microwave, free facilities at clubhouse, free van shuttle to/from Metro on red line, no pets, rent plus util. Call (301) 933-8055 (TDD) eves.

WANTED: House sitting opportunity June 21-July 31 by responsible, professional woman attending Gallaudet to study ASL, loves animals and plants, references provided. Call (505) 983-9334 (V).

WANTED: Room from June 1-Aug. 23 by smoker, need refrigerator. Write Esther Russell, P.O. Box 4362, Elmira, NY 14904, or call Betty Williams, x5352.

WANTED: Live-in nanny or baby sitter for baby girl during summer, possibly year-round. E-mail MOHYNES.

WANTED: House sitter May 23-June 6, Arlington, Va., nonsmoker, look after 2 cats, must have car. Call Ceil, x5450 or x5084, or E-mail CLUCAS.

FOR RENT: Sublet rooms in D.C. near Kendall Green, nonsmoking male/female, \$220 and \$200/mo. Call John, x3113 (TDD), or E-mail 11JMULHOLLAN.

FOR RENT: Nice extra-large efficiency apt., 19th and S NW (Dupont Circle), avail. July 1, \$600/mo. plus elec. Call L. Hendricks, (301) 839-2178 eves.

WANTED: Live-in female to sit 5-yr-old deaf girl and infant, large country house, incl. room, board, small salary, occasional loan of car, for summer or longer. Call (410) 535-1723 (V).

Job Openings

Some of the advertised positions may already be filled. The list below includes only new staff and faculty openings and does not represent all jobs available. To get a recorded message describing the complete list, call x5358 or x5359 (TDD). ASSISTANT IN PRINT SHOP: Publications and Production